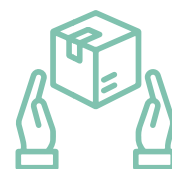




FINANCING SCIENCE

INSTRUMENT LEASING AND FINANCING FOR START-UPS



Helping seed to series stage start-ups
get the analytical instrumentation they
need while preserving capital.





Instrument Financing **OVERVIEW**

The early stages of a company can be a thrilling adventure. A novel idea is nurtured into a viable business venture. But when energy should be focused on improving product and growing the business, often the stress around capital preservation can become overwhelming. Especially when a complete workflow of analytical instrumentation is needed. For science-based companies, instrumentation can be critical to achieve investor milestones.

Acquiring this equipment can be a major obstacle. Many start-up companies can't access traditional debt funding from banks and financial institutions for their equipment needs. This is common for start-up companies with emerging credit, operating on their seed-funding or series-funding.

Bold View Capital leasing programs offer a great solution to the problem of obtaining vital analytical instrumentation. A start-up can obtain the instrumentation needed while preserving its capital for other important areas, like rent, insurance and payroll.



Instrument Financing

WHY LEASING FOR START UPS?

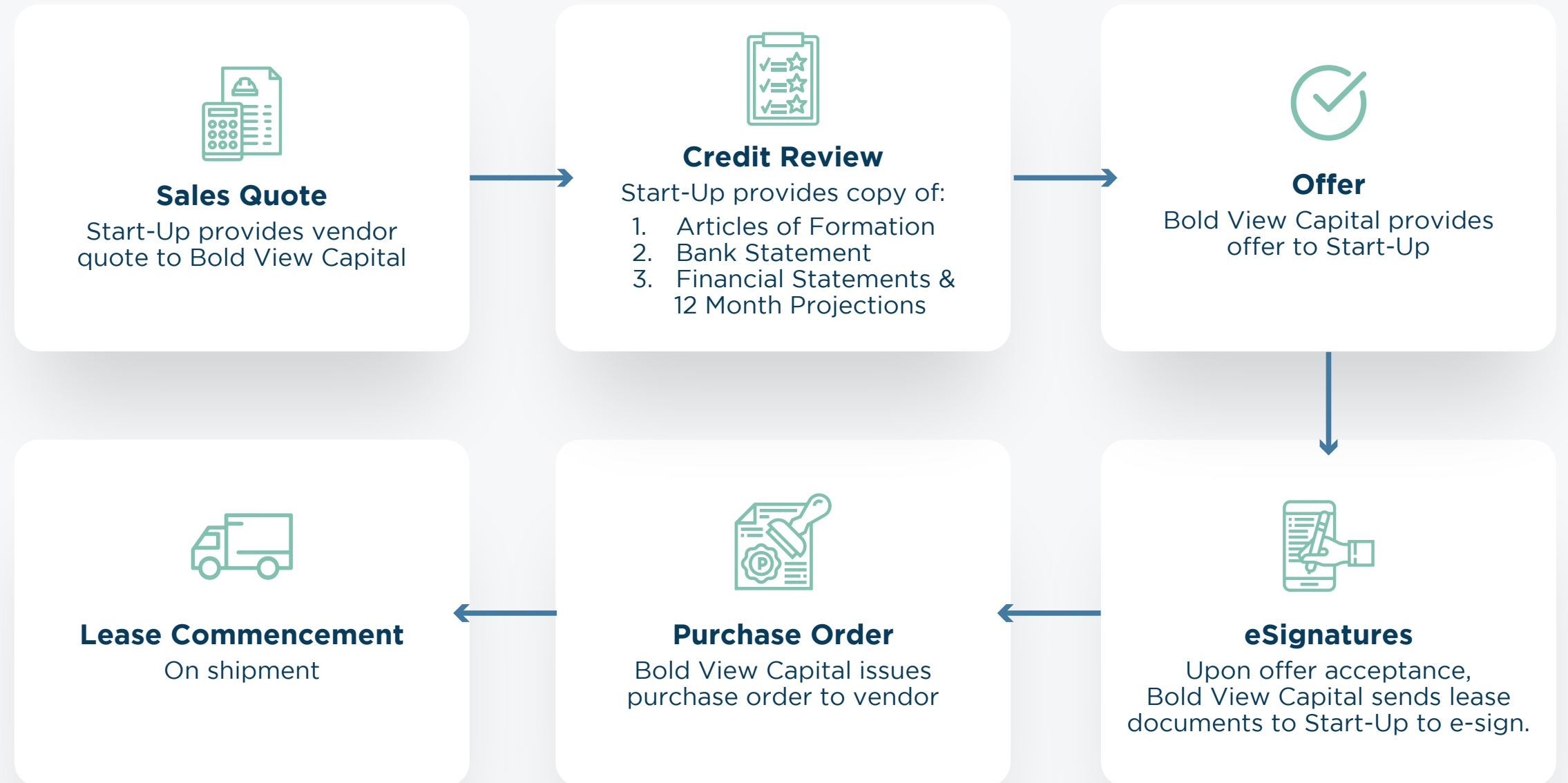
Capital preservation

- Pre-revenue with limited funds to purchase instrumentation
- Scientific instrumentation is a necessity
- Prefer debt financing to diluting equity
- Traditional debt funding not accessible



Instrument Financing

DEAL FLOW





Capital Preservation **CASE STUDY**

A biotech company was established 2 years ago with \$5M of seed funding.

They are pre-revenue for 18 months. Series A funding is several months away; however, they are in immediate need of \$400k in instrumentation. The client is unable to secure financing through traditional methods.

DEAL SCOPE

3 Year Capital Lease

Start-Up enters into a 3-year capital lease with Bold View Capital



TERMS

\$400k at 9.5%

\$400k is financed at an interest rate of 9.5% with 6 months security deposit



MONTHLY PAYMENT

\$12,813

Monthly Payment



WHY IT WORKS

Rather than use the precious resource of cash, the Start-Up was able to procure the instrument with less than 20% down through debt financing. All without diluting equity.

UPFRONT COST

\$76,878

(\$12,813 x 6 months)
plus applicable sales tax





A Team with Vision

BOLD VIEW CAPITAL

Bold View Capital provides asset financing and leasing programs to businesses ranging from fast-moving start-ups to established companies.

Over the past 30 years, we've financed **over \$1 billion dollars** worth of transactions across a range of industries and markets.

We believe that financing and leasing programs should be **simple, flexible and manageable**.





LET'S GET STARTED

Complete our QuickStart Application and a team member will be in touch to discuss your equipment financing needs.

 www.boldview.com/quickstart

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